

# WASHINGTON LEADERSHIP EXPERIENCE

## SAMPLE ONE-DAY AGENDA



### EVENING PRIOR

Afternoon	<b>Participant Arrivals – Nassau Inn, Princeton, N.J.</b>
6 p.m.	<b>Reception and Cocktails</b> Yankee Doodle Tap Room, Nassau Inn
7 p.m.	<b>Team Dinner – Location TBD</b>

### PROGRAM DAY

7:30 – 8 a.m.	<b>Continental Breakfast – Nassau Inn, Princeton, N.J.</b>
8 – 8:45	<b>Welcome &amp; Overview – Nassau Inn, Princeton, N.J.</b> <ul style="list-style-type: none"><li>• Review Goals &amp; Objectives – Client</li><li>• Agenda Review</li><li>• The Events of 1776-77: Overview &amp; Relevance</li></ul>
8:45 – 9:15 a.m.	<b>Executive Shuttle to Washington Crossing Historic Park (Pa.)</b>
9:15 – 10:15 a.m.	<b>Washington Crossing Historic Park, Pa.</b> <ul style="list-style-type: none"><li>• Washington Analysis – What Makes a Leader</li><li>• Washington-Greene Case Study (Key Themes: Trust; Decision Making; Innovating with What You Have)</li><li>• Colonel Rall Case Study (Key Themes: Persuasive Communication; Hubris)</li></ul>
10:15 – 10:45 a.m.	<b>Executive Shuttle to Mill Hill Park/Downtown Trenton</b>
10:45 – 11:45 a.m.	<b>Mill Hill Park/Downtown Trenton (Second Battle of Trenton)</b> <ul style="list-style-type: none"><li>• Cornwallis Case Study (Key Themes: Anticipating the Competition)</li><li>• Washington Case Study (Key Themes: Creating Inclusion; Adaptability)</li></ul>
12 – 1:15 p.m.	<b>Lunch/Downtown Trenton</b>
1:15 – 1:30 p.m.	<b>Executive Shuttle to Princeton Battlefield</b>
1:30 – 2:30 p.m.	<b>Thomas Clarke House -Princeton Battlefield, Princeton, N.J.</b> <ul style="list-style-type: none"><li>• Mercer-Mawhood Case Study (Key Themes: Acting w/out Authority; A Leader's Role in Times of Crisis)</li></ul>
2:30 – 2:45 p.m.	<b>Executive Shuttle Return to Nassau Inn</b>
2:45 – 3:00 p.m.	<b>Afternoon Refreshments – Nassau Inn</b>
3 – 4:00 p.m.	<b>After-Action Review</b> <ul style="list-style-type: none"><li>• Group Discussion: Key Lessons/Takeaways</li><li>• Breakout Sessions</li><li>• Areas of Immediate Action: Team and Individuals</li></ul>
4 – 4:15 p.m.	<b>Final Thoughts/Close</b>

*For a 1.5-Day Program: Day 2 (8 a.m. to Noon) is a pure workshop session; we facilitate lessons learned back to team and organizational goals. The session concludes at 1 p.m. after a working lunch.*

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EXCELLENT PRIMER TO  
OUR ANNUAL STRATEGIC  
PLANNING MEETING.”

*Participant with an  
international consumer  
products company*

### 2019 PACKAGE

We offer pricing advantages for different group sizes ranging from a min. of 6 participants to a max. of 25. Depending on group size and need, both 1-Day and 1.5-Day programs are available with either one or two facilitators. For groups of 11 or more, we highly recommend two facilitators.

Additionally, we offer fee-only or all-inclusive/turnkey per participant pricing.

**All-Inclusive** Package Includes:

**1-Day Session:** 1-night hotel stay, breakfast, lunch, program booklets, exec transportation to all battlefield stops, and pre-program client in-take session.

**1.5-Day Session:** Hotel (2 nights), breakfast (2) and lunch (2).

**Excluding:** Client is responsible for coordinating and paying their group's travel to and from location. Dinner is not included but can be arranged at client's request.



*Historic Nassau Inn*

### CONTACT:

To customize a program for your team, or to discuss a classroom program, contact Matt Spaulding  
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